

**FIVE
5X**
M R C

- 1) HOSTED PBX (2+ SEATS)
- 2) INTEGRATED VOICE
- 3) DIRECT ROUTING
- 4) SIP TRUNKS
- 5) IP PRI

**THREE
3X**
M R C

- 1) HOSTED PBX (1 SEAT)
- 2) SD-WAN
- 3) SOPHOS SECURITY

POTS & POTS REPLACEMENT

3-YEAR: \$40/LINE

1-YEAR: \$10/LINE

**COMPLETE LIST OF Q1 2023
PARTNER SPIFFS**

SPIFF Terms & Conditions

Product	3-Yr Term	1-Yr Term	Month to Month
Hosted PBX (2+ Seats)	5X		3X
Integrated Voice	5X		3X
Direct Routing	5X		
SD-WAN	3X	1X	
SIP Trunks	5X		
IP PRI	5X		
VTN Anywhere	1X		
VoIP Toll Free	1X		
POTS Alternative / Replacement	\$40/line	\$10/line	
Hosted PBX (1 Seat)	3X		
Security (Sophos)	3X	1X	
Cloud Security (Zscaler)	1X		
Wireless Broadband	1X		
Cloud Fax	1X		
POTS	\$40/line	\$10/line	\$10/line
TSaaS	7% for Site Survey & Cabling Services		

- Under this program, selling agents who are directly contracted in good standing with BullsEye are eligible to participate.
- The promotion begins on **January 1, 2023, and ends on March 31, 2023**, (the "Promotion Period"). The promotion is only valid on new contracts entered into during the Promotion Period and replace all other SPIFFs and/or customer promotions for the products listed.
- Moves, changes, upgrades, downgrades, and reconfigurations are not eligible.
- ~~POTS SPIFFs Applied to Coas, MBS, PBM, and regular services are not eligible.~~
- POTS to VoIP SPIFF payouts are paid on the VoIP services and POTS Alternatives once an existing POTS line has converted to VoIP or POTS Alternative on a new 3-year or 5-year term.
- SPIFFs are paid on the initial billing cycle once the product has been installed and invoiced.
- SPIFFs are calculated monthly and will be distributed via the standard commission payout process as outlined in the Authorized Distributor Agreement.
- Services terminated within the first 12 months of a Month-to-Month, 1-year, 3-year or 5-year term will be charged back 100% of the SPIFF. POTS SPIFF claw-back is excluded for migration to BullsEye VoIP or other POTS solutions.
- Maximum SPIFF payout per product per client: \$100,000.
- Sales requiring special pricing must have prior written approval for SPIFF eligibility.
- This offer is void where prohibited or otherwise restricted by law.
- The person receiving the SPIFF is responsible for all the taxes and liabilities associated with the SPIFF program. BullsEye assumes no responsibility for taxes and liabilities.
- BullsEye reserves the right to change or cancel this SPIFF Program at any time. Additionally, BullsEye has the right to deny all claims that do not meet the criteria outlined in this document.
- These SPIFF Rules, and the promotional compensation opportunity accompanying these SPIFF rules, as well as the parties' rights, duties, and obligations related there to, are governed by and subject to the terms of the Authorized Distributor Agreement between Agent and BullsEye Telecom, including any Exhibit(s) thereof, as the same may now or hereafter amended.

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