

Situation:

A leading provider of title insurance, settlement services and risk solutions for real estate transactions in nearly 70 countries had nearly 1,000 POTS lines in place through BullsEye. So, when they needed a solution to incorporate broadband service on a circuit, they turned to their trusted partner.

Solution:

During an on-site review, the BullsEye and client teams collaborated to devise a plan to utilize the client's newly purchased equipment for broadband use. BullsEye established a communications solution that includes:

- More than 550 broadband locations, with varying service speeds to meet business needs
- Broadband contracts and circuit ordering in-line with the individual site's lease agreements
- A smooth transition and implementation across sites, including cabling where required
- Installation of second broadband circuit and SD-WAN solution at select locations
- Upgrading to higher speeds as needed

“Two heads are always better than one, which is why BullsEye embraces situations like this where we can work in collaboration with the client to identify, select and implement solutions based on their individual needs and expectations.”

– DEBBIE NACHTWEIH
CLIENT RELATIONSHIP MANAGER,
BULLSEYE TELECOM

Result:

By working as a collaborative, open-communication team, BullsEye and the client have developed a trusted, proactive relationship that keeps the client's communications services growing and expanding as individual location needs change.

- ✓ Improved efficiency and accuracy of communications across its locations
- ✓ Upgraded services from POTS lines to broadband
- ✓ Provided convenience of single-source, responsive client service (account and technical)
- ✓ Established a collaborative, proactive partnership for delivering communications solutions