

PARTNER CASE STUDY

Communications. Cloud Technology. Peace of Mind.

BullsEye realizes the value and strength of a solid team - both internally and with its partners. Read how **Bobby Stutzman of SharpLink** views this strong relationship.



How we met:

Bobby Stutzman of SharpLink was introduced to BullsEye back in 2017 when they were looking for a Telecom partner to help round out the delivery of bundled services they offer their Retail customers.

Why our partnership works:

SharpLink has perfected the art of packaging bundled communication requirements specific to the retail space. The process must always begin with the critical bandwidth that's needed and that's where BullsEye steps in, ensuring the connectivity is turned up and tested. Sharplink strives to deliver post installation excellence in the way of support and taps into the resources at BullsEye to pro-actively respond.

What Sharplink had to say:

BullsEye has become a natural extension to our company as we strive to improve our customer's infrastructure while saving them money. There are no blind spots when doing a project with BullsEye - there is a subject matter expert available for every need that comes up. We deliver a level of confidence to our customers, and BullsEye delivers a level of confidence to us with quick response time and dedicated resources. They bring their A-game every time to see projects through to fruition and consistently exceed expectations.

