

Communications. Cloud Technology. **Peace of Mind.**

BullsEye realizes the value and strength of a solid team - both internally and with its partners. Read how Mark Sharp of Vimenture views this decades-long relationship.



How we met:

Mark Sharp of Vimenture connected with BullsEye back in the early 2000's when they were looking for a Telecom partner to help deliver services for their Enterprise Real Estate customers.

Why our partnership works:

Vimenture is committed to delivering a high level of personalized service to its customers. In support of that goal, a solidified relationship with a communications solutions provider like BullsEye is an important component. Every level of BullsEye's team structure - from Senior Leadership to support- is open, accessible and responsive when called upon to provide the white-glove-service Vimenture always delivers to its customers.

What Vimenture had to say:

We position ourselves as a Trusted Advisor and Strategic Partner for our customers and strive to help them be successful in their business. It's not their job to know the best Telecom solution for those new locations they are about to open, it's just something they know they need, and that's why they come to us. As a partner, the key differentiator with BullsEye is the people. The entire team is exceptional, and we can pick up the phone any time and connect directly with anyone from the CEO down for anything we need. It's that level of support and responsiveness that makes BullsEye a great partner and helps us deliver excellence in service to our customers.