

# Industrial Engineering Company



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"In a short amount of time, we've been able to accomplish a lot, the most important being building a solid and collaborative relationship. We told them what we would do, and we did it. It sounds simple, but not all companies deliver as promised. At BullsEye, there's nothing more important!"



## SITUATION

After a demonstration of BullsEye's capabilities, a global provider of engineering technology, tapped the company to consolidate its communications services for 167 various locations across the country.

## SOLUTION

After impressing the company with process, procedures and capabilities, BullsEye developed a program that would highlight those elements and address the client's requirements. The program included:

- Migrate nearly 500 POTS lines
- Audit solutions and technologies across the company's numerous sites to define current inventory
- Implement consistent equipment and reporting across 167 locations
- Deliver consolidated billing
- Provide a dedicated team with client knowledge to address needs/requests

## RESULTS

As work began and expected challenges surfaced, BullsEye collaborated with the client's IT department to develop and implement solutions. As a result, the company now has the communications services partner they were looking for and are planning to migrate additional types of service lines to BullsEye going forward.

- Migrated 387 lines in four months
- Investigated and consolidated inventory to only include actual, viable lines
- Decreased costs by eliminating disconnected/unused lines
- Consolidated monthly invoice showing all services and locations in U.S. and Canada in one bill
- Provided the convenience of a single point of contact for responsive client service