

# Title Insurance Company



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“Two heads are always better than one, which is why BullsEye embraces situations like this where we can work “hand in glove” with the client to identify, select and implement solutions based on their individual needs and expectations.”



## SITUATION

A leading provider of title insurance, settlement services and risk solutions for real estate transactions in nearly 70 countries had nearly 1,000 POTS lines in place through BullsEye. When they realized they needed a solution to incorporate broadband service on a circuit, they turned to their trusted partner to get it implemented.

## SOLUTION

During an on-site review, the BullsEye and client teams collaborated to devise a plan which would utilize the client’s newly purchased equipment for broadband use. BullsEye established a communications solution that included:

- More than 550 broadband locations, with varying service speeds to meet business needs
- Broadband contracts and circuit ordering in-line with the individual site’s lease agreements
- The ability to upgrade to higher speeds as needed
- Installation of second broadband circuit and SD-WAN solution at select locations
- A smooth transition and implementation across all sites, including cabling where required

## RESULTS

By working collaboratively as a team, BullsEye and the client developed a trusted, proactive relationship that enables the client’s communications services to grow and expand as the individual location needs change.

- Improved efficiency and accuracy of communications across its locations
- Upgraded services from POTS lines to broadband
- Provided convenience of single-source, responsive client service (for both account and technical needs)
- Established a collaborative, proactive partnership for delivering communications solutions